

Microsoft Excel ribbon showing Home tab options: Paste, Cut, Copy, Format, Font (Arial, size 9, bold, italic, underline), Paragraph (bullet, indent), Styles (background color, text color), Alignment (wrap text, merge & center), Cells (insert, delete), and Number (currency, percentage, decimal places).

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	V	W	X	Y
				Change Mgt	WIIFM	People's individual preferences	Communication	Timelines/Roadmap	Time/Resrouces	Vendor	Governance	Standardization	Setting Context	Setting Expectations	Clarify non-negotiable	Need is defined	Need is Evolving	People need access to documentation	People need experiences	User support	Things to evaluate	Novice	Competent	Experts	
1																									
2	70-20-10			X															X						
3	70-20-10																								
4	70-20-10			X																					
5	70-20-10																								
6	70-20-10											X				X	X								
7	70-20-10									X		X													
8	70-20-10																X	X							
9	70-20-10																								X
10	70-20-10	BW	(the 10%), but after that, everyone learns differently (the 70%). Question here is how can we take that 70% and turn it into a purposeful way forward. How do we get a support mechanism in place that puts forward "Here is a best practice" and identify those superusers that can model those behaviors.									X						X							
11	70-20-10	AW	AS: Need to make clear – what is and isn't negotiable when doing your own thing? That way, they can work within parameters when working individually. Ex – if you're having structure issues, you fix it this way; you can't fix it that way. The non-negotiables need to be made clear.									X			X										
12	70-20-10	TS	TS: Problem can be getting people on board with the standard way of doing things.	X								X			X										
13	70-20-10	MM	MM: (Question – should vendors have their own negotiable processes?) Ideally, no, they should follow our standards. We've lost vendors that didn't follow our processes.									X	X		X										
14	70-20-10	AH	AH: Can be hard to find vendors who know exactly our processes. We've opened up a dialogue to discuss "can you get this done w/o impacting the timeline?"							X							X	X							
			TS: When it comes to documentation, we've tried to put that in our																						

**Sort**

A-Z Ascending    Z-A Descending

By color: None

---

**Filter**

By color: None

Choose One

Search

- (Select All)
- 70-20-10
- End-to-end
- Learning Continuum
- (Blanks)

Clear Filter